

Mango[®]

REPORT



Show Buying Report

Nick Byma

Key Highlights

- ▶ **Direct Savings:** \$6k - \$11k in savings per show
- ▶ **Personalization:** Offers tailored specifically to your sales and purchasing history
- ▶ **Confidence:** Over 16,000 deals—ensuring you secure your most profitable inventory



\$6k - \$11k
IN SAVINGS
PER SHOW



16,000+
DEALS

Key Highlights



**POWER
BUYS**



**SHOW
SPECIALS**



**EARLY SHIP
GIFT**

- ▶ Deals scored are:
 - ▶ **Power Buys** – Historically, best deals offered
 - ▶ **Show Specials** – Every day, good deals
 - ▶ **Early Ship Gift** – Early shipping window (11/8/26)
- ▶ Inventory you're purchasing anyway over the next 6 months
- ▶ Repurpose time to grow your business
 - ▶ New products, networking, training, etc.

Considerations



QUANTITY
ON HAND



QUANTITY
ON ORDER



FUTURE ORDER
QUANTITY

- ▶ SKUs are carried, active, and selling
- ▶ Scored with current QOH, QOO, FOQ in mind
 - ▶ May already have a pallet in your store
- ▶ We shoot for **20 weeks** of supply
 - ▶ Scales ↑ ↓ based on Discount %, Saving per cube, etc.



Savings: 36.0 %

Avg Wks Supply: 26

Max Wks Supply: 26



Savings: 11.4 %

Avg Wks Supply: 18.3

Max Wks Supply: 18.3

Welcome, Nick!

Store: 7205H

Schedule at a Glance

Show Highlights

Show Deals

My Store Buying Guide

Mango Easy Button & Review Deals

Mango Fill Shelf & Opportunity Deals

Top Trending

Bulletin Deals

Preseason Planner

Discovery Edge

Show Clearance

Deals of the Century

Drop Ship Central

Vendor Booths

Retail Training Sessions

Need Help?

Recommended

My Top Rated Deals: 105
Est Cost: \$16,529.91
Savings Potential: \$4,506.48

Easy Button Deals: 54
Est Cost: \$5,031.54
Savings Potential: \$1,623.48

Review Deals: 51
Est Cost: \$11,498.37
Savings Potential: \$2,883.00

Easy Button Summary

Remaining Deals To Order: [47](#)

My Est Cost: \$3,413.13
My Savings Potential: \$1,050.92

ADD TO BASKET

Deals Placed: 7
In Shopping Cart: [7](#)
Submitted: [0](#)
Actual Cost: \$1,618.41
My Savings: \$572.56

Review Summary

Remaining Deals To Order: [51](#)

My Est Cost: \$11,498.37
My Savings Potential: \$2,883.00

ADD TO BASKET

Deals Placed: 0
In Shopping Cart: [0](#)
Submitted: [0](#)
Actual Cost: \$0.00
My Savings: \$0.00

Filter result by

Sort By **Mango Score**

EXPORT

1
1 - 47 of 47 records

ACE BEST RLR M 9X3/8 3PK

SKU: [1014279](#) 039119-008



Deal:
MFG Number: ACE RS1733 0900
Dating: 04/07/2025
Expected Ship Date: 01/05/2025
Category: POWER BUYS
Discovery:
Exp,Conv,Core,Super,Other

Savings: **40.8 %**

Offer OM: 9
Allocation: 9
Dropship: N
Multiple Offers:
13 Mo.Sales History: [53](#)
13 Mo.Purch History: [41](#)
Case Pack: 3

Offer Cost: \$3.63
Future Cost: \$6.13
QOH: 3
QOO: [0](#)
QOB: [0](#)

Avg Wks Supply: 12.5
Max Wks Supply: 12.5

Mango Score: 209 E
Mango Qty: 9

Qty:

Score Category



► **Easy Button** – Your top-scoring easy-to-order deals:

- Your store **carries** at least 95% of the SKUs.
- **Store Closeout = N** for at least 95% of the SKUs.
- There is only **one ship date**.
- SKUs do **not** have a **special order** nor **spike sales** signature.
- Deal cost, savings per cubic foot, and total cubic feet conditions are met.

Score Category



- ▶ **Review** – Great deals for your store, but need your review:
 - ▶ **Multiple ship dates.** Mango tries to pick the best date for your store, but you might want to spread the deal out or pick a different date.
 - ▶ **High cost,** exceeding \$3,000.
 - ▶ **Savings per cubic foot.** These are great deals, but your store might not have room.
 - ▶ Deals where you do not carry every SKU, or some SKUs in the deal are Store Closeout = Y.

Score Category

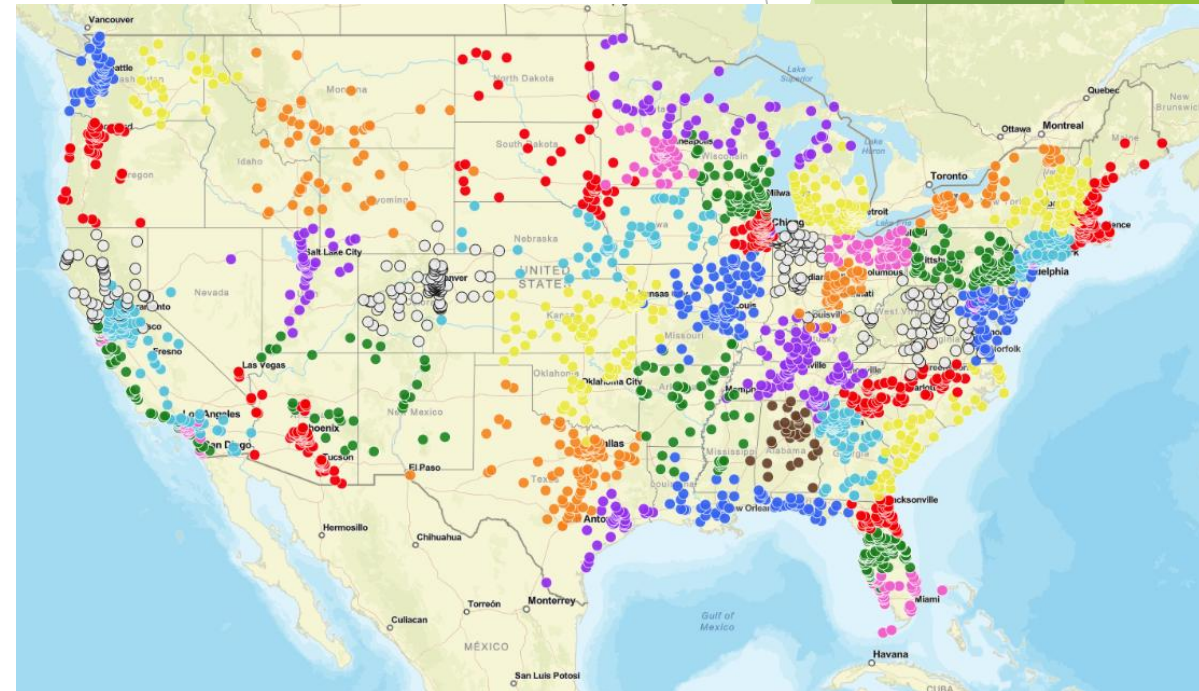


FILL SHELF

- ▶ **Fill Shelf** – Small deal quantities that should fit on your hook without causing back stock:
 - ▶ SKUs with Shelf Capacity (Loc3) – Fills your shelf up to a 40-week supply without going over capacity.
 - ▶ SKUs without Capacity (Loc3) – Crowdsourced capacities and small cube deals that should not create backstock.

Score Category

- **Opportunity** – New SKUs with good deals
 - SKUs sell well in peer stores, but you do not (or have stopped) carrying the SKUs.



Mango Score

- ▶ Our way of bringing the best deals to the top
 - ▶ Avg Weeks Supply
 - ▶ % Carried in Store
 - ▶ Order Qty Savings
- ▶ All scored deals should be considered
- ▶ Sometimes the best deals are in Review

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Future Cost: \$6.13
QOH: 3
QOO: [0](#)
QOB: [0](#)

Avg Wks Supply: 12.5
Max Wks Supply: 12.5

Mango Score: 209 E
Mango Qty: 9

Qty:

NSH COPPERTOP 83 PK DSP

SKU: [Asst](#)



Bulletin: 049733-001

Deal:

MFG Number: 46492

Dating: 12/21/2026

Expected Ship Date: 12/13/2026

Category: SHOW SPECIALS

Discovery:

Savings: 18.9 %

Offer OM: 1

Allocation:

Dropship: N

Multiple Offers:

13 Mo.Sales History: [0](#)

13 Mo.Purch History: [1](#)

Case Pack:

Offer Cost: \$612.85

Future Cost: \$755.22

QOH: 0

QOO: [0](#)

QOB: [0](#)

Avg Wks Supply: 15.4

Max Wks Supply: 26.9

Savings/Cu Ft: \$130.78

Shelf Capacity: varies

Mango Score: 469 E

Mango Qty: 1

Qty:

Mango Score
469E

Mango Qty
1

*Non-Stock items are NOT available for
Cancellation or Returns.



SKU	Description	Qty	Future Cost	Offer Cost	Extended Cost	% Savings	QOH	QOO	Discovery	MFG Number	13 Mo Sales	Vendor N
3009735	BATTERY AAA DURAC 8PK	30	\$8.97	\$7.28	\$218.40	18.8%	40	0	EXP, CON, COR, SUP, OTH	4261	98	DURACELL DISTF
30205	BATTERY 9V DURAC 2PK	12	\$9.48	\$7.69	\$92.28	18.9%	5	0	EXP, CON, COR, SUP, OTH	MN1604B2Z	120	DURACELL DISTF
34573	BATTERY D DURAC 4PK	6	\$9.48	\$7.69	\$46.14	18.9%	3	1	EXP, CON, COR, SUP, OTH	MN1300R4Z	72	DURACELL DISTF
34574	BATTERY C DURAC 4PK	3	\$9.48	\$7.69	\$23.07	18.9%	5	1	EXP, CON, COR, SUP, OTH	MN1400R4ZX	43	DURACELL DISTF
34575	BATTERY AA DURAC 8PK	32	\$8.97	\$7.28	\$232.96	18.8%	18	0	EXP, CON, COR, SUP, OTH	3761	145	DURACELL DISTF

TRIM BRUSH ANG 2" XLDALE

SKU: [19987](#)



Bulletin: 049297-429
Deal:
MFG Number: 144080320
Dating: 03/15/2027
Expected Ship Date: 12/13/2026
Category: SHOW SPECIALS
Discovery:
Exp,Conv,Core,Super,Other

Savings: 27.7 %
Offer OM: 6
Allocation: 12
Dropship: N
Multiple Offers:
13 Mo.Sales History: [48](#)
13 Mo.Purch History: [40](#)
Case Pack: 6

Offer Cost: \$6.53
Future Cost: \$9.03
QOH: 10
QOO: [0](#)
QOB: [0](#)
Avg Wks Supply: 20.6
Max Wks Supply: 20.6
Savings/Cu Ft: \$97.94
Shelf Capacity: 12
\$ Savings: \$2.50
Location: 02L01

Mango Score: 191 F
Mango Qty: 12
Qty:

WASP/HRNT KLR LQD 17.50Z

SKU: [7415136](#)



Bulletin: 049134-150

Deal: 4272

MFG Number: HG-41505

Dating: 06/14/2027

Expected Ship Date: 03/14/2027

Category: SHOW SPECIALS

Discovery: Exp,Conv,Core,Super

Savings: **27.9 %**

Offer OM: 144

Allocation:

Dropship: N

Multiple Offers: Y

13 Mo.Sales History: [222](#)

13 Mo.Purch History: [180](#)

Case Pack: 12

Offer Cost: \$2.12

Future Cost: \$2.94

QOH: 20

QOO: [0](#)

QOB: [0](#)

Avg Wks Supply: 47.4

Max Wks Supply: 47.4

Savings/Cu Ft: \$15.71

Shelf Capacity: 24

\$ Savings: \$0.82

Location: 10R07

Mango Score: 136 R

Mango Qty: 144

Qty:

	Regular Sales	Promotional Sales	Ace Purchase History
Sep 2025	17	0	0
Oct 2025	0	14	0
Nov 2025	0	0	0
Dec 2025	0	0	0
Jan 2026	0	0	0
Feb 2026	0	0	0
Mar 2026	0	0	144
Apr 2026	1	2	0
May 2026	1	0	0
Jun 2026	22	0	0
Jul 2026	0	57	0
Aug 2026	78	0	0
Sep 2026	38	0	36

View Multiple Offers



7415136 - WASP/HRNT KLR LQD 17.5OZ



Store QOH: 20

Ace Retail: 4.99

QOO: 0

Level 1: 4.99

13 Month Sales History: 222

Level 2: 4.99

13 Month Purch History: 180

MSU Retail: 0.00

Quantity	Category	Future Cost	Offer Cost	% Savings	Offer OM	Expected Ship Date	
0	ACENET DIRECT	\$3.24	\$3.09	4.6%	12		
0	SHOW SPECIALS	\$2.94	\$2.12	27.9%	144	02/14/2027	
0	SHOW SPECIALS	\$2.94	\$2.12	27.9%	144	03/14/2027	
0	SHOW SPECIALS	\$2.94	\$2.12	27.9%	144	04/11/2027	
0	SHOW SPECIALS	\$2.94	\$2.12	27.9%	144	05/16/2027	

VP 50:1 FUEL 1QT

SKU: [7644289](#) Bulletin: 048862-078



Deal:
MFG Number: 6235
Dating: 04/12/2027
Expected Ship Date: 02/07/2027
Category: SHOW SPECIALS
Discovery: Core,Super

Savings: **23.7 %**

Offer OM: 8
Allocation:
Dropship: N
Multiple Offers:
13 Mo.Sales History: [2974](#)
13 Mo.Purch History: [48](#)
Case Pack: 8

Offer Cost: \$3.99
Future Cost: \$5.23
QOH: 113
QOO: [0](#)
QOB: [0](#)
Avg Wks Supply: 2.1
Max Wks Supply: 2.1
Savings/Cu Ft: \$16.72
\$ Savings: \$1.24
Location: 725L7

Mango Score: 4475 R

Mango Qty: 104

Qty:

	Regular Sales	Promotional Sales	Ace Purchase History
Sep 2025	4	0	0
Oct 2025	7	720	0
Nov 2025	4	0	0
Dec 2025	9	720	16
Jan 2026	8	0	0
Feb 2026	1	0	0
Mar 2026	0	4	0
Apr 2026	7	720	0
May 2026	6	0	0
Jun 2026	6	0	0
Jul 2026	0	737	32
Aug 2026	2	17	0
Sep 2026	0	2	0

CABLE TIE 8" BLK 100PK

SKU: [3004656](#)



Bulletin: 048647-043

Deal: 3670

MFG Number: LH-S-200-8-BK

Dating:

Expected Ship Date: 12/13/2026

Category: SHOW SPECIALS

Discovery: Core,Super

Savings: 25.4 %

Offer OM: 3

Allocation:

Multiple Offers: Y

Dropship: N

13 Mo.Sales History: [64](#)

13 Mo.Purch History: [66](#)

Case Pack 100

Offer Cost: \$0.88

Future Cost: \$1.18

QOH: 7

QOO: [0](#)

QOB: [0](#)

Avg Wks Supply: 22.3

Max Wks Supply: 22.3

Savings/Cu Ft: \$25.92

Shelf Capacity: 8

\$ Savings: \$0.30

Location: 13R04

Mango Score: 16 R

Mango Qty: 21

Qty:

CABLE TIE 8" BLK 100PK

SKU: [3004656](#)



Bulletin: 048648-003

Deal: 3670

MFG Number: LH-S-200-8-BK

Dating:

Expected Ship Date: 12/13/2026

Category: SHOW SPECIALS

Discovery: Core,Super

Savings: 14.4 %

Offer OM: 1

Allocation:

Multiple Offers: Y

Dropship: N

13 Mo.Sales History: [64](#)

13 Mo.Purch History: [66](#)

Case Pack 100

Offer Cost: \$1.01

Future Cost: \$1.18

QOH: 7

QOO: [0](#)

QOB: [0](#)

\$ Savings: \$0.17

Location: 13R04

Qty:

MARK PNT PL FLR PINK SB

SKU: [1804715](#)



Bulletin: 046695-276

Deal:

MFG Number: 1661838V

Dating: 08/24/2026

Expected Ship Date: 05/24/2026

Category: SHOW SPECIALS

Discovery: Exp,Conv,Core,Super

Savings: **5.3 %**

Offer OM: 6

Allocation:

Dropship: N

Multiple Offers:

13 Mo.Sales History: [27](#)

13 Mo.Purch History: [24](#)

Case Pack: 6

Offer Cost: \$3.94

Future Cost: \$4.16

QOH: 3

QOO: [0](#)

QOB: [0](#)

Avg Wks Supply: 22.9

Max Wks Supply: 22.9

Location: 03L06

Mango Score: 1 R

Mango Qty: 6

Qty:

RLR JMB 1/4"X4.5" 2PK

SKU: [1401322](#)



Bulletin: 046433-265

Deal:

MFG Number: 140624010

Dating: 08/24/2026

Expected Ship Date: 05/24/2026

Category: SHOW SPECIALS

Discovery:

Exp,Conv,Core,Super,Other

Savings: **34.2 %**

Offer OM: 6

Allocation: 6

Dropship: N

Multiple Offers: [Y](#)

13 Mo.Sales History: [24](#)

13 Mo.Purch History: [31](#)

Case Pack: 6

Offer Cost: \$2.02

Future Cost: \$3.07

QOH: 13

QOO: [0](#)

QOB: [0](#)

Avg Wks Supply: 32.5

Max Wks Supply: 32.5

Location: 02L01

Mango Score: 1 R

Mango Qty: 6

Qty:

Mango Show Buying Report

Select Store



07205



MULTI-STORE

Reco

My Top

Est Cos

Saving

Easy

Est C

Savi

Revi

Est C

Savi

Filter

STAIN

SKU: 1

Summary



Deals To

[213](#)

:

\$11,186.24

Potential:

\$2,516.26

ADD TO BASKET

d:

0

Cart:

[0](#)

[0](#)

\$0.00

\$0.00

1

1 - 124 of 124 records

Mango Score: 1246 E

Multi-Store Selection:



Available Stores

Selected Stores



07205H-Dexter-Hackney Ace
Hardware

12265H-Milan-Milan Ace Hardware



The order in which stores appear under "Selected Stores" will be the order they will appear in the multi store ordering screens.

SAVE

Filter result by ▼

Sort By **Mango Score** ▼

EXPORT

◀ ◻ 1 ▶▶
1 - 8 of 8 records

BAIT ANT MAXATTRAX 4CT

SKU: [7065162](#)

Bulletin: 035816-003

Savings: **38.2 %**

Offer Cost: \$1.39

Mango Score: 345 E

Deal:

Offer OM: 48

Future Cost: \$2.25

Mango Qty: 48

MFG Number: 2040W

Allocation:

QOH: 13

Dating:

Dropship: Y

QOO: [0](#)

Expected Ship Date:

Multiple Offers: [Y](#)

QOB: [0](#)

Category: POWER BUYS

Discovery: Exp,Conv,Core,Super

13 Mo.Sales History: [143](#)

Avg Wks Supply: 18.7

13 Mo.Purch History: [192](#)

Max Wks Supply: 18.7

Qty:

Multi-Store



Multi Store Offer



1 of 8 results

SKU# 7065162 Bulletin# 035816-003
Description : BAIT ANT MAXATTRAX 4CT
Offer OM : 48

SKU	Description
7065162	BAIT ANT MAXATTRAX 4CT
7008474	SNOW BLOWER 2-STAG 24"W
Asst	NSH BRITA FLTER FLR STAND
48959	AIR FLTR 20X25X1 1000MPR
5000502	WOOD SCREW #9X2-1/2"

Store	Qty	Offer Cost	Exten... Cost	Store Retail	Existi... QOB	New QOB	QOO	13 Mo Sales	13 Mo Purch	QOH	Store Popu...	Mango Score	Mango Quan...	Avg Weeks Supply	M
07205		\$1.39	\$0.00	\$3.99	0		0	143	192	13	B	345E	48	18.7	
12265		\$1.39	\$0.00	\$3.99	0		0	75	132	62	C	79R	48	44.3	

Close

Filter

Filter result by

Filter result by

Show Specials(187)

Early Ship Gifting(8)

Power Buys(9)

Sort

Mango Score

Mango Score

Event Category + Mango Score

Savings per Cu Ft

\$ Savings

Avg Weeks of Supply

Location

Call to Action

- ▶ Submit deals before the deadline – October 15
 - ▶ Get Early Ship Gift deals submitted ASAP
- ▶ Don't sleep on REVIEW deals
- ▶ Be bold with your Show Buying Report
 - ▶ How else do we make our money? Buy low, sell high
- ▶ Questions?



support@mangoreport.com

www.mangoreport.com/sbr